



# Strategies and Experiences for Developing, Owning, and Financing Municipal Wind Projects

## 8th Annual Land-Based Wind Workshop

Friday, February 5, 2010

9:00 am - 12:30 pm

Cape & Islands Association of REALTORS Conference Center  
22 Mid-Tech Drive, W. Yarmouth



Multiple communities in Massachusetts are considering municipal-sponsored community wind projects. This workshop will explore the range of objectives which typically motivate these projects. Emphasis will be

placed on identifying ownership and financing options which best reflect a community's preferences and risk tolerance. The workshop will provide concrete, and timely information and serve as a strong foundation for municipalities making decisions about community wind projects.

**Who will benefit:** Selectmen, Town Administrators, Engineers, Planners, DPW Directors, Energy & Finance Committees, Conservation Commissions, Planning Boards, Federal and State Agency Staff, Consultants.

### AGENDA

8:30 am	Check in
9:00 am	Welcome and Introductions
9:15 am	Ownership and Financing Options
9:45 am	Federal and State Incentive Programs and Their Impact on Municipally Sponsored Projects
10:30 am	Break
10:45 am	The Path from Feasibility Study to Ownership and Financing Decisions: Case Studies of Community Wind Projects in New England
12:00 pm	Group Discussion and Q & A
12:15 pm	Wrap up and Evaluation
12:30	Adjourn

### REGISTRATION

There is no charge for the workshop.  
Pre-registration is required.

[www.waquoitbayreserve.org](http://www.waquoitbayreserve.org)

1. Go to the Reserve's home page: [www.waquoitbayreserve.org](http://www.waquoitbayreserve.org)
2. UPCOMING EVENTS - click on Financing Municipal Wind Projects
3. Select Register - Your email address is your User ID
4. FIRST TIME ONLINE REGISTRANTS: You must choose "Add me as a user" and fill in the appropriate information. Save your information, then REGISTER for the workshop.

For additional information please contact:  
Tonna-Marie Rogers at 508-457-0495 x110  
or [tonna-marie.surgeon-rogers@state.ma.us](mailto:tonna-marie.surgeon-rogers@state.ma.us)  
Megan Amsler at 508-563-6633 or  
[megan@reliance.org](mailto:megan@reliance.org)

### MEET THE SPEAKERS

**John Harper** is founder and a principal of Birch Tree Capital, LLC, an independent advisory firm facilitating the financing of renewable power projects. Birch Tree Capital assists private developers, institutional and strategic equity investors, and state and local governments. The firm has advised on financing for multiple utility-scale and community-scale power projects. The firm authored a landmark 2007 Dept. of Energy study on utility-scale wind financing structures.

**Jonathan S. Klavens** is principal of Klavens Law Group, P.C. Founded in 2007, KLG focuses in large part on providing start-up, outside general counsel, transactional, project development and energy regulatory services to companies, investors, public entities and nonprofits in the clean energy and clean technology areas. Jon has a particular interest in community-based clean energy projects and has worked with various public, nonprofit and for-profit parties on community-based wind and solar projects. From 1994 to 2004, Jon practiced environmental and land use law, and then corporate law.

**Jason S. Gifford**, consultant at Sustainable Energy Advantage (SEA), has over ten years of experience in the development of renewable energy policy, market and financial analysis, and REC market policy and development. Prior to joining SEA, Mr. Gifford served as Industry Investment and Development Manager at the Massachusetts Renewable Energy Trust. From 1998 to 2002, Mr. Gifford was Manager of Regulatory Affairs and Business Development at Green Mountain Energy Company.